



[www.esmero.co.in](http://www.esmero.co.in)



CARE For Healthy Living

## WELCOME TO ESMERO

A diverse range of innovative approaches are being adopted by pharma companies, demonstrating their commitment to enhancing customer engagement, improving patient outcomes, and driving growth in a rapidly evolving market.

Companies are investing in research and development of personalized treatments and marketing them to patients and healthcare providers

The global pharmaceutical industry is embracing new marketing strategies and innovations with a focus on digital marketing, personalized medicine, patient-centric marketing, collaborations, and online pharmacy platforms. These innovations are helping to drive growth and create new opportunities for the industry.

In this landscape, ERPL is poised to fill the gap of global pharma importers in terms of a large product basket from general to highly specialised niche therapy products, accompanied with regulatory & marketing capabilities and efficient integration of the complete supply chain. The most captivating is our profound sense of innovative & flexible trade arrangements with all stakeholders, whether B2B or P2P.”

### Our extensive product range includes

- Tablets: Dispersible, Sustained Release, Coated, and Uncoated
- Capsules
- Syrups & Suspensions
- Dry Powder for Suspensions and Sachets
- Topical Gels and Creams
- Injectables: Large Volume Parenteral and Lyophilized Injections
- Both Beta-Lactam and Non-Beta-Lactam categories
- In-Licensed Speciality Range: Oncology, Diabetes and Cardio
- In-Licensed Speciality Cosmetic Portfolio from Italy

**ERPL** is committed to meeting the diverse needs of Pharmaceutical Marketers with quality products and dependable service.

### Manufacturing

**ERPL** boasts Good Manufacturing Facilities approved by various authorities in Africa, South-East Asia, LATAM, CIS Countries

Our specialty product portfolio is in-licensed from EU and USFDA-approved facilities

Focus therapies: Oncology & Chronic therapies, LVP & Lyophilized Powder injections & Nutraceuticals

### Offering

**Regulatory & B2B Services:** Ready E-CTD, CTD, ACTD dossiers, including BE studies.

**Contract & Licensing Services:** We provide contract manufacturing, loan licensing, and out-licensing services.

**Commercial Services with Flexible Trade Agreements:** Our support team enhances value across various supply and sales functions.

**Tender Business Support:** We offer quick pricing and essential documents for semi-regulated markets to seize immediate business opportunities.

Skilled Team for Go-to-Market Strategies: Supporting Your Sales Functions Effectively.

# Bridging Global Pharma Needs with Quality and Integrity

## Vision

To be the leading global partner in pharmaceutical trade, ensuring universal access to quality healthcare products.

## Mission

At Esmero, we are committed to driving excellence in the import and export of pharmaceutical formulations. Our mission is to bridge global healthcare gaps by leveraging our diverse product portfolio, regulatory expertise, and strategic partnerships, all while maintaining the highest standards of quality and integrity.

## Values

In everything we do, ESMERO values integrity, partnership, excellence, collaboration, customer focus, responsibility, and adaptability.

- **Integrity:** We uphold honesty and strong moral principles in all our actions.
- **Excellence:** We strive for the highest standards in everything we do.
- **Partnership:** We believe in building lasting relationships based on trust and collaboration.
- **Adaptability:** We evolve with the ever-changing pharmaceutical landscape.
- **Responsibility:** We are accountable for delivering quality healthcare solutions globally.

## Our journey

**Esmero** is founded to tackle the challenges in global pharmaceutical supply chains, Esmero has grown into a trusted partner for pharmaceutical marketers worldwide.

### Global Presence:

- Over 35 registered pharma formulation brands worldwide and counting (P2P)
- 30 Global Partners in 22 countries like South Africa, Vietnam, Colombia, Italy & others
- 15+ customized brands under contract manufacturing for various countries (B2B)
- 250 + Products' Ready COPPs
- 23 specialty cosmetic brands under registration in Vietnam, in-licensed from Italy
- 100+ new dossiers in the pipeline for 2025
- Achieved 100% Y-O-Y growth

## **Nigeria Subsidiary :**

- Registered office in Lagos, the capital of Nigeria
- Well-equipped warehouse and depots in three states for efficient supply chain management Distributing Esmero's 9 registered products
- Engaging with buyers across Nigeria with a dedicated team of 13, including 3 expatriates
- We have a strong presence in Nigeria, through our subsidiary, with 9 registrations and a dedicated team managing operations in key markets.

## **Global Growth Plans :**

- Building on our success in Nigeria, we are excited to announce upcoming subsidiaries in Colombia, South Africa, Vietnam, and the Philippines
- These strategic locations will enable us to better serve communities worldwide, ensuring access to essential medications and fostering healthier futures

## **Capabilities and Services**

We specialize in manufacturing and exporting a wide range of pharmaceutical products, including tablets, capsules, injectables, and topical treatments. With a commitment to regulatory compliance and quality assurance.

We offer comprehensive services such as contract manufacturing, regulatory dossier preparation, and market-specific product licensing. Our in-house labs ensure that all our products meet international standards, including WHO-GMP, cGMP, and ISO certifications.

Esmero boasts Good Manufacturing Facilities approved by various authorities in Africa, South-East Asia, LATAM, CIS Countries and the EU

Our specialty product portfolio is in-licensed from EU and USFDA-approved facilities

## **About US**

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USA



CONGO



SOUTH AFRICA



VIETNAM



WHO



ETHIOPIA



KENYA



NICARAGUA



CAMBODIA



COLOMBIA



NIGERIA



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MYANMAR



Ahmedabad (Gujarat) India. +91 95588 84549

info@esmero.co.in

www.esmero.co.in

